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November 29, 2021

PLEASE FORWARD TO SALES AND/OR PURCHASING

Dear Valued Customer,

LGS Group and our partner company InterMotive Vehicle Controls continue to be significantly impacted by the global shortage of computer chips and encompassing shortages in the semiconductor industry. We have been notified of yet another round of price increases from our suppliers.

To help offset this negative financial impact in this unprecedented negative business climate, LGS is forced to increase our sales prices by 7.2%. The increases will be effective on all orders received on or after 12/24/21. Blanket PO's may be submitted before 12/24/21 with current pricing and delivery dates schedule by 6/30/22 with current pricing.

From all of us at LGS Group and InterMotive Vehicle Controls, we appreciate your partnership as we weather these raw material shortages and resulting challenges. We are committed to providing you with the best products and customer service.

If you have any questions, please reach out to your Sales Manager or me at 775-831-2002.

Todd Long tlong@lgs-group.com

- Personal-Use Mobility
- RV
- School Bus
- Transit

Bob Van Ee bvanee@lgs-group.com

- Ambulance
- Law Enforcement
- Fire

Marc Ellison

- All other

Regards,

Marc Ellison

V.P. Sales & Marketing
Mellison@lgs-group.com