



18124 Wedge Parkway, Suite 2057
Reno, NV 89511
P 775-831-2002 | F 775-249-3123
www.LGS-Group.com

November 1, 2025

PLEASE FORWARD TO SALES AND/OR PURCHASING

Dear Valued Customer,

LGS Group and our partner company InterMotive Vehicle Controls continues to be significantly impacted by protective tariffs on raw material and semiconductors imported from China and rising operational costs.

To help offset the rising costs, LGS will have a 3.5% price increase on most products that are not covered by contractual arrangements. The price increases will be effective on all orders received on or after 1/1/26. To delay the impact on our customers, PO's may be submitted with current 2025 pricing before 12/31/25 with a ship date before 2/28/26.

Products for the 2026 MY Transit may have a different price increase structure as a result of chassis changes. We will hold the current pricing to match the 2025 Transit through 12/31/25 for most 2026 Transit products. The Door Lock Module is the one exception and will have an immediate price increase for new orders.

If you have any questions, please reach out to your National Sales Manager or me.

Brenda Gaugler bgaugler@lgs-group.com , c 574-849-8254

- Work Truck

Todd Long tlong@lgs-group.com , c 574-333-5818

Bryce Grenon bgrenon@lgs-group.com, c 530-368-9193

- Bus
- Personal-Use Mobility
- RV

Bob Van Ee bvanee@lgs-group.com , c 616-299-1574

- Ambulance
- Law Enforcement
- Fire

Regards,

Marc Ellison

V.P. Sales & Marketing

Mellison@lgs-group.com

775-831-2002 ext. 201